

## How to Use the Influenza Vaccine for the 2013 - 2014 Flu Season Contract

<b>Contract #:</b> MED45	<b>Contract Duration:</b> 04/01/13 to 02/28/14
<b>MMARS #:</b> MED45*	<b>Options to renew:</b> None
<b>Contract Manager:</b> Peter Etzel 617-720-3397 <a href="mailto:peter.etzel@state.ma.us">peter.etzel@state.ma.us</a>	
<b>This contract contains:</b> Supplier Diversity Office SDO Contractors & Prompt Payment Discount (PPD)	
<b>Last change date:</b> 03/08/13	

### Contract Summary

This contract covers the purchase of influenza vaccine for the 2013 – 2014 flu season.

### Benefits and Cost Savings

- Competitive prices per dose allow buyers to compare prices
- Many SDP Plans are inclusive of subcontractors qualified to support a department for services under this contract and also helps a department to meet their SDP annual benchmarks.
- Vendors have local, regional, and national experience.

### Who Can Use This Contract?

**Applicable Procurement Law:** MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

**Eligible Entities:**

01. Cities, towns, districts, counties and other political subdivisions
02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
03. Independent public authorities, commissions and quasi-public agencies
04. Local public libraries, public school districts and charter schools;
05. Public Hospitals, owned by the Commonwealth;
06. Public institutions of high education
07. Public purchasing cooperatives;
08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
09. Other states and territories with no prior approval by the State Purchasing Agent required;
10. Other entities when designated in writing by the State Purchasing Agent.

### Pricing and Purchase Options

**Purchase Options:** Purchases made through this contract will be direct outright purchases.

**Contract Pricing:** The Price is the final Net delivered price that includes the Federal Excise tax. To ensure contract pricing, orders should include reference to SWC MED45. Be sure the vendor confirms that your account number is linked to MED45. For Purchasing Entities that use MMARS the Prompt Payment Discounts will automatically be taken by MMARS at the time of payment.

### Additional Information

1. **Product Specifications:** All items sold under this contract are compliant with all applicable Federal laws and regulations such as FDA 21 CFR; and all applicable Commonwealth of Massachusetts Laws and Regulations.
2. **Ordering:** Please place your orders early by pre-booking to help guarantee that you will be able to obtain influenza vaccine. Influenza vaccine is usually pre-booked in the spring and delivered in the fall. Each year only a finite amount of influenza vaccine is formulated and produced for a single flu season. When demand exceeds a vendors supply the vendor stops taking new orders. When severe influenza

vaccine shortages have occurred in the past the Federal government has put influenza vaccine on allocation and restricted its use to high risk populations. While no influenza vaccine shortage is now foreseen for the 2013-2014 flu season, past experience has shown that an influenza vaccine shortage can develop rapidly.

3. **Delivery:** Influenza Vaccine is delivered cold and requires refrigeration once it is delivered. Shipping is included in the net price.
4. **Returns:** Influenza Vaccine is not returnable for credit. The \$ 0.75 per dose Federal Excise tax on unused vaccine is refundable.
5. **Additional Influenza Information:** The Massachusetts Department of Public Health (DPH) maintains current information on their [DPH Flu Page](#). The Massachusetts Immunization Program (MIP) is in frequent contact with local Boards of Health and provides them with information about this Contract.

## Vendor List and Contract Information

The available contractors are listed by category below. Supplier involvement in any of the following programs will have the appropriate three to four letter code at the end of the vendor listing. Small Business Purchasing Program (SBPP), Supply Diversity Office Certification (SDO, Formerly SOMWBA), Supplier Diversity Program (SDP, Formerly AMP), Environmentally Preferable Products Program (EPP), and Prompt Pay Discount (PPD).

Vendors	Contact Name	Phone Numbers	Email	Program	PPD
Henry Schein Inc	Joanne Viggiano	800-851-0400x8325	<a href="mailto:biddept@henryschein.com">biddept@henryschein.com</a>	SDP	1%/10
McKesson Medical-Surgical Minnesota Supply Inc	Denise Schuldt	800-328-8111x6588	<a href="mailto:government.sales@mckesson.com">government.sales@mckesson.com</a>	SDP	1%/10
Sanofi Pasteur Inc	Jill Bingham	570-957-3486	<a href="mailto:jill.bingham@sanofipasteur.com">jill.bingham@sanofipasteur.com</a>	SDP	2%/30
SmithKline Beecham dba GlaxoSmithKline	Babatunde Adedeji	215-751-6786	<a href="mailto:Babatunde.A.Adedeji@gsk.com">Babatunde.A.Adedeji@gsk.com</a>	SDP	None

## Strategic Sourcing Services Team Members

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## Summary of Where to Obtain Important Contract Information

To obtain more contract information please go to the [Comm-PASS](#) website, on the “Contracts” tab, in the Document Number box enter Document Number MED45 (no spaces), click the “Search” button, the page looks almost the same – click on the underlined link “There are 1 Contract(s) found that match your search criteria”, click on the eyeglasses to the right of the MED45 information, click on the tab of interest, and click on the eyeglasses to the right of any information of interest.

Contract User Guide

RFR MED45

Vendor Pricing Detail (Vaccine Selector Guide)

“Forms & Terms” tab

“Forms & Terms” tab

“Forms & Terms” tab

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